



**CITY OF READING, PENNSYLVANIA**

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**CITY AUDITOR'S REPORT  
Monday, May 11, 2020**

**REAL ESTATE TRANSFER TAX-REVENUE UPDATE AS OF 4/30/2020**

As of April 30, 2020, the City has received a total of \$1,671,213.26 or 40% of the total revenue budgeted for this line item. Although, the total revenue that has been collected as of 4/30/20, is slightly over by \$17,258.82 compared to the revenue that was collected for the same period of time in 2019. However the City budgeted \$400,000.00 more in revenue in 2020.

The Real Estate Transfer Tax is a good component of the total General Fund revenue. In 2019, a total of \$4,651,324.54 was collected. However this line item could be affected do to the impact of COVID-19.

	<b>4/30/2020</b>	<b>4/30/2019</b>	<b>4/30/2018</b>	<b>4/30/2017</b>	<b>4/30/2016</b>
<b>January</b>	323,123.52	223,920.68	293,105.03	276,076.87	192,536.00
<b>February</b>	511,220.85	615,116.21	204,053.26	210,173.34	170,629.07
<b>March</b>	601,103.82	266,411.11	348,937.95	297,329.36	220,051.13
<b>April</b>	235,765.07	548,506.44	347,097.22	581,143.64	279,084.30
<b>Total as of 4/30</b>	<b>1,671,213.26</b>	<b>1,653,954.44</b>	<b>1,193,193.46</b>	<b>1,364,723.21</b>	<b>862,300.50</b>
<b>Total Budgeted</b>	<b>4,200,000.00</b>	<b>3,800,000.00</b>	<b>3,350,000.00</b>	<b>2,750,000.00</b>	<b>2,200,000.00</b>

As of 4/30/2020, 616 transactions were completed in the City. However 100 transactions were non-taxable. That being said, the revenue that has been received is based on 516 taxable transactions.

	<b>Total Transactions</b>	<b>Non-Taxable</b>	<b>Taxable</b>
<b>January</b>	162	29	133
<b>February</b>	190	26	164
<b>March</b>	172	36	136
<b>April</b>	92	9	83
<b>Total</b>	<b>616</b>	<b>100</b>	<b>516</b>



## **BUSINESS PRIVILEGE TAX REVENUE –AS OF 4/30/2020**

As of 4/30/2020, the City has collected \$765,160.67 or 41 percent of total revenue budgeted for Business Privilege Tax. However in 2019, the City received \$374,239.91 more in revenue through April 30. Due to the extension of the federal tax dateline which allows tax payers to pay by 7/15/2020, we could see this revenue coming in sometime during the summer.

	<b>2020</b>		<b>YTD as of</b>		<b>2019</b>		<b>YTD as of</b>
<b>Business Privilege Tax</b>	<b>Budget</b>		<b>4/30/2020</b>		<b>Budget</b>		<b>4/30/2019</b>
Revenue Budgeted/Collected	1,877,750.00		765,160.67		1,850,000.00		1,139,400.58

## **ADMISSIONS FEE TAX REVENUE AS OF 4/30/2020**

The Admissions Fee Tax is the revenue collected from the Reading Phils, the Reading Royals, Santander Arena and Performing Arts Center. Due to the cancellation of most events, it will be difficult for the City to meet the budget target this year. As of April 30, 2020, \$84,693.25 has been collected which is 16% of the total revenue budgeted for this line item .

<b>2020 ADMISSION FEE TAX</b>	<b>YTD 4/30/20</b>	<b>YTD 4/30/19</b>	<b>YTD 4/30/18</b>	<b>YTD 4/30/17</b>	<b>YTD 4/30/16</b>
Reading Phils	8,339.00	22,684.71	21,450.33	24,952.21	23,999.59
Reading Royals	11,973.68	-	7,244.06	38,579.62	29,948.97
Performing Arts Center	24,711.32	48,397.70	88,823.96	45,445.15	54,425.42
Santander Arena/Other	39,669.25	78,206.01	155,711.86	102,908.85	83,967.79
<b>Total Revenue as 04/30</b>	<b>84,693.25</b>	<b>149,288.42</b>	<b>273,230.21</b>	<b>211,885.83</b>	<b>192,341.77</b>
Total Budgeted	515,500.00	500,000.00	460,000.00	425,000.00	375,000.00
<b>Over/Under Budget - 04/30</b>	<b>(430,806.75)</b>	<b>(350,711.58)</b>	<b>(186,769.79)</b>	<b>(213,114.17)</b>	<b>(182,658.23)</b>

I will continue monitoring the General Fund revenues. As I stated at the last Council meeting due to COVID-19, the City General Fund largest sources of revenues are going to have an impact this years and coming years. At this moment, it is too early to predict how big the impact is going to be, but I will continue observing the General fund revenues and more details will be provided at future meetings.